

Skill Name: Coaching

Skill Description: Actively helps others improve their performance by working with them one-on-one.

Skill Notes: Ability to give specific, detailed examples of coaching experiences.

1. What is the most important skill in coaching? Give a specific example of how you have applied that skill to help someone improve.
2. Tell me about the person who has become most successful because of your coaching.
3. Give an example of a problem employee you have supervised. What was the problem? What did you do to deal with them?
4. How do you approach someone about improving his/her performance? Use a recent example to demonstrate.
5. When is coaching not an appropriate intervention? Use an example from your own experience to demonstrate.